

The world's first DEX that brings the economy of physical products to the blockchain using smart contracts.

Future Smart Contracts DEX

We proudly operate on the **TESTNET**, accessible at https://extractodao.com/. This approach minimizes risks for investors, allowing them to evaluate the quality of our development. It's reasonable to assume that a substantial financial investment has already been made to bring the startup's functional idea to fruition after nearly two years of dedicated work. ExtractoDAO stands apart from market adventurers, emphasizing our belief in innovation with a lasting impact. (**POC HUAWEI** https://extractodao.com/assets/Poc_ContractExtractor_App_API_v1.pdf)

We are creating the future.

ExtractoDAO, the pioneer in the blockchain space, introduces the world's first decentralized exchange (DEX) designed to revolutionize the trading market of real physical economy products. Unlike traditional exchanges, ExtractoDAO focuses on listing future smart contracts for entrepreneurs and producers in the non-securities market of tangible products.

Our platform is founded on transparency, accessibility, and innovation. We have strategically aligned ourselves with regulators to obtain supervision to list all assets that are not considered securities, ensuring a compliant and democratic financial market. This unique positioning allows ExtractoDAO to be the bridge between the physical economy and the blockchain, providing a decentralized trading environment for assets that fall outside the conventional commodities or securities categories.

ExtractoDAO stands out in its commitment to supporting small-scale producers globally. Through our platform, these producers can access the capital needed for sustainable production, breaking down the barriers they often face in traditional financial systems. Our mission is to create a fair and transparent marketplace that benefits all participants, fostering trust and efficiency in the trading of innovative and unique products.

We are the world's first DEX for listing future smart contracts for entrepreneurs and producers in the real economy market of non-securities physical products. We are legally registered and accessible to any global entrepreneur. ExtractoDAO does not hold custody of third parties, and smart contracts are traded peer-to-peer without third-party intermediation. The platform allows for the issuance of futures contracts for everything that is currently not considered a security and does not fall under collective contracts due to P2P operations. There is a registration request to become the world's first blockchain futures exchange for physical products

The ExtractoDAO platform has requested authorization and registration to operate as a DEX for the trading of products classified as securities, with the intention of eventually offering securities as well. The platform has regulatory exemptions, allowing it to list a multitude of assets that are not securities in the global market for trading.

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Key Features of ExtractoDAO:

Comprehensive Asset Listing: We are dedicated to listing a wide variety of assets beyond traditional commodities or securities. Our platform aims to support the trading of unique and innovative products, promoting diversity and inclusivity.

Legal Compliance: ExtractoDAO operates within the bounds of regulatory frameworks, ensuring that all transactions on our platform adhere to the relevant laws. We prioritize working alongside regulators to maintain a compliant and trustworthy marketplace.

Smart Contract Repository: Our platform offers a secure and immutable smart contract repository, guaranteeing the correct execution of agreements between parties. This functionality ensures a reliable environment for transparent and verifiable transactions.

Global Accessibility: ExtractoDAO is accessible to entrepreneurs worldwide, including those in regions with less developed economies. Any country can list its companies and products for trading, providing global visibility to traders worldwide.

Decentralized Trading: Smart contracts are traded peer-to-peer without third-party intermediation, eliminating the need for custodianship and providing users with full control over their assets.

Innovation in Capital Access: We provide an alternative route to tokenization, allowing advances in capital from third parties to producers via blockchain. Entrepreneurs receive investments directly into their digital wallets without intermediaries like banks.

Risk Mitigation: The platform carefully evaluates smart contract listings, exempt from registration by the Brazilian Securities and Exchange Commission. While it does not review offers in advance, ExtractoDAO strives to provide clear risk warnings and investor educational materials for informed decision-making.

ExtractoDAO introduces a groundbreaking solution to the global timeshare market, empowering builders to list and sell their timeshare globally, transforming the way people access and utilize timeshare properties. This innovative platform mitigates the challenges faced by builders in reaching a global audience and provides a secure and efficient avenue for transactions.

We are creating the **future**.

Key Features of ExtractoDAO's Timeshare Trading Platform:

Global Accessibility: Builders can now showcase their timeshare properties to a global audience, expanding their reach beyond traditional boundaries. ExtractoDAO facilitates instant transactions in USDT, USDC, ensuring swift and secure payments directly to the builder.

Secure Transactions: The platform eliminates the risk of misappropriation or custody issues by facilitating direct payments to the builder. This ensures that every penny from the timeshare sale goes directly to the builder, providing a trustworthy and secure transaction environment.

Document Verification: Buyers can verify the legitimacy of timeshare properties through Drawer technology, accessing all legal documents related to the property. This transparency builds trust between buyers and builders, fostering a reliable marketplace.

Resale Opportunities: Buyers have the flexibility to resell their timeshare on the DEX if they no longer wish to use it. The platform facilitates seamless transfers of usage rights through smart contracts, ensuring legal compliance and transparent documentation.

Effortless Transition of Ownership: The platform manages the transfer of ownership rights smoothly, documenting all legal aspects of usage rights and dates through smart contracts. Additionally, the buyer's KYC information is securely stored for a hassle-free reservation experience.

DeFi Integration for Rental Income: For those who choose not to utilize their weeks, they have the option to lock the smart contract and earn rental income in DeFi. This innovative feature allows users to capitalize on their timeshare investment by participating in decentralized finance.

Liquidity Pool Rewards: Rental incomes are deposited into the liquidity pool, and individuals who participated in the rental receive returns in USDT, USDC and DAI. The returns surpass those offered by traditional DeFi platforms, providing an additional incentive for users.

Resolving Problems: Big Problems Require Big Solutions

International Expansion, Sale of Products through Smart Contracts in Spot and Futures Markets, and Investment Attraction for New Markets.

Asset Fractionation: Allows the division of physical assets into smaller parts, making them accessible to investors of all sizes.

Global Access to Investments: Opens investment opportunities in global markets, allowing people from different countries to participate in physical economy projects.

Transparency and Immutability: Uses blockchain technology to ensure complete transaction transparency and immutability of records, increasing investor confidence.

Reduction of Intermediaries: Eliminates unnecessary intermediaries, reducing costs and improving efficiency in asset transactions.

Liquidity: Provides a liquid and continuous market for physical assets, allowing investors to buy and sell with ease.

Portfolio Diversification: Enables investors to diversify their portfolios with a variety of physical assets, minimizing risks.

Financial Inclusion: Makes investments in physical assets accessible to individuals who previously did not have access to these markets.

Traceability: Uses blockchain technology to trace the origin and history of physical assets, ensuring their authenticity and provenance.

Operational Efficiency: Simplifies the process of buying, selling, and managing physical assets, making it more efficient and agile.

Drawer can be used to track the authenticity and provenance of medicines, preventing counterfeiting and ensuring that patients receive genuine and safe products.

Drawer technology can be used to record information about the origin, production, storage, and transportation of food.

Big Problems Require Big Solutions

- 11.Smart Contract Security: Drawer technology offers a secure approach to smart contract storage. This is especially valuable in the timeshare and foreign trade industry, where legal documentation and contractual agreements are essential. Drawer ensures that contracts are securely, transparently, and immutably stored on the blockchain, preventing tampering or loss of critical information.
- 12.Authenticity and Traceability: The timeshare and foreign trade industry involve a series of complex transactions and agreements among various parties. Drawer technology allows each step of the process to be tracked and verified, ensuring the authenticity of documents and transparency in transactions. This helps prevent disputes and litigation, providing confidence to all parties involved.
- 13.Fractionation and Efficient Trading: ExtractoDAO's DEX platform, coupled with Drawer technology, enables the fractionalization of products and physical assets into smaller parts, making them more accessible and tradable. This is particularly beneficial for the timeshare industry, where property rights can be shared among multiple owners. The technology allows these shares to be easily traded and managed through smart contracts.
- 14.Efficiency in International Transactions: In foreign trade, international transactions can be complicated due to regulations, borders, and currency issues. Drawer technology, integrated with ExtractoDAO's DEX platform, simplifies and streamlines the process, allowing parties to conduct transactions efficiently and transparently, reducing bureaucracy and associated costs.
- 15.Access to New Markets and Products: ExtractoDAO, with Drawer technology, offers a global platform for trading a wide range of products and assets, including those that may not have traditionally been served by stock exchanges. This opens opportunities for companies, rural producers, and other entities to explore new markets and diversify their operations in an innovative and secure manner.
- 16.ExtractoDAO and Drawer technology address specific challenges in the timeshare and foreign trade industries, offering solutions ranging from the security and verifiable authenticity of smart contracts on the blockchain to efficiency in trading and access to new markets12.15.

Big Problems Require Big Solutions

- 17. Access to Capital: Many companies and rural producers face difficulties in obtaining funding and capital to expand their businesses. ExtractoDAO can offer an alternative by allowing these companies to list their contracts on the platform, facilitating investment at both the national and international levels.
- 18. Liquidity: The market may face challenges related to liquidity, making it difficult for companies to sell their products efficiently. With ExtractoDAO, companies can fractionalize their products into smart contracts and trade them on the decentralized exchange (DEX), increasing liquidity and accessibility for buyers.
- 19. Transparency and Trust: The underlying blockchain technology of ExtractoDAO enables all transactions to be recorded in an immutable and transparent manner. This helps establish trust among the involved parties, providing a secure environment for trading smart contracts in the energy sector.
- 20. Inclusion and Decentralization: ExtractoDAO aims to offer an inclusive and decentralized market for assets that do not fit into traditional categories of commodities or securities. This means that energy, agribusiness, and timeshare companies with innovative and unique products have the opportunity to access the platform and trade these assets, regardless of being listed on regulated exchanges.
- 21.Operational Efficiency: By using smart contracts on the platform, energy companies can automate processes and reduce the need for intermediaries, resulting in increased operational efficiency. Additionally, the correct and immutable execution of smart contracts on ExtractoDAO provides greater security and transaction compliance

Market Vision: for a new market in blockchain

The global landscape is constantly evolving, prompting industries to seek innovative approaches to overcome traditional barriers. ExtractoDAO has identified these challenges and harnessed the of blockchain technology to create efficient, secure, and transparent solutions.

Total Addressable Market (TAM):

With a wide range of industries adopting decentralized solutions, the TAM for ExtractoDAO is vast and diverse. From energy and agribusiness to the financial market and timeshare industry, we camultitude of sectors with immense potential.

Serviceable Addressable Market (SAM):

ExtractoDAO strategically positions itself to capitalize on the SAM by offering customizable solutions for specific sectors. By providing tailored services, we are poised to capture a significant mark share in each sector we aim to operate in and address challenges effectively.

Serviceable Obtainable Market (SOM):

Our team's unwavering commitment to excellence and robust market strategies enable us to obtain a considerable share in our target markets. With proven success stories and established partnerships, we are prepared for substantial growth and market dominance.

Opportunity and Differentiation:

The prowess of ExtractoDAO lies in its ability to apply smart contracts to assets, creating unprecedented liquidity for investors across industries. Our platform enables fractional ownership, ensuring accessibility to a broader global investor base and leveling the playing field, unlike the traditional web2 technology market.

Market Applications:

Energy Sector: Revolutionizing energy markets by enabling continuous trading of renewable energy certificates and promoting sustainable practices.

Agribusiness: Facilitating fractional ownership of agricultural assets, increasing investment opportunities, and ensuring food security.

Financial Market: Transforming traditional financial models with transparent, secure, and smart transactions.

Timeshare Industry: Simplifying timeshare management, enhancing the user experience, and increasing customer satisfaction through decentralized solutions.

ExtractoDAO's innovative applications across these markets showcase our commitment to reshaping industries, fostering sustainability, and delivering value to a global audience

Business model

ExtractoDAO has developed a decentralized platform (DEX) based on smart contracts for trading timeshare, agribusiness contracts, and a range of related assets in various economic sectors.

The value proposition of ExtractoDAO is to provide a fair, transparent, and accessible environment for companies to list their smart contracts on the platform and trade them efficiently. It offers increased liquidity, access to national and international investments, and allows the fragmentation of products into smart contracts, thereby increasing business opportunities.

ExtractoDAO's clients include construction companies, rural producers, and various other sectors, including small producers, seeking access to capital, the ability to negotiate contracts for their products, and the expansion of their businesses globally.

ExtractoDAO may have a business model based on transaction fees on the platform, where companies pay a percentage on completed transactions. Additionally, other sources of revenue, such as strategic partnerships or additional services offered on the platform, can be explored.

ExtractoDAO can be profitable for various reasons:

Access to a global market: The platform enables companies and producers to access international investments and markets, increasing business opportunities and profitability.

Reduced intermediaries: By utilizing smart contracts and blockchain technology, ExtractoDAO can reduce the need for intermediaries, resulting in cost savings and greater operational efficiency.

Increased liquidity: The platform provides liquidity to energy assets, allowing companies to trade their contracts efficiently, potentially attracting more investors and boosting profitability.

ExtractoDAO adds value through its technological platform, which facilitates the trading of smart contracts in the overall market. The value chain involves the development and maintenance of the platform, integration with market participants, proper execution of smart contracts, and ensuring regulatory compliance.

The offering from ExtractoDAO is produced through continuous development of the technological platform, improving usability, security, and efficiency in trading smart contracts. It is also necessary to establish partnerships with companies, builders, and producers to attract participants and list contracts on the platform.

ExtractoDAO in the Global Media

We have achieved significant milestones and garnered attention from various media outlets worldwide, showcasing our growing presence and impact in the blockchain market. Here are some of our notable achievements:

Listing on reputable exchanges: We take pride in being listed on Bitmart, CoinMarketCap, and Coingecko, providing increased accessibility and recognition for ExtractoDAO in the cryptocurrency community. (The v2 Platform will be launched live at the world's largest blockchain event.)

Watch the launch event here

Media Coverage: Our innovative work has been featured in respected publications such as Di Almeida, Abu Dhabi Reporter, Abu Dhabi Politics, and UAE Daily Journal. These articles highlight ExtractoDAO as a pioneering blockchain startup in the energy sector. You can find more information about our coverage in the following links:

(Keep in mind that we have coverage on over 500 international sites; here are just a few examples.)

- •MENAFN
- •<u>Binance</u>
- UAE Daily Journal
- •EIN News
- •SNN TV
- •Global Real Estate Watch
- Trading Charts

Expansion of Contract Offerings: We successfully launched the live cattle futures contract and are pleased to announce that in August, we will be introducing the timeshare contract, catering to both luxury products and traditional commodities. Additionally, we have plans to list the Caucario contract, further expanding our array of offerings.

Strategic Partnerships: We have established partnerships with leading global technology companies such as Microsoft and Huawei. These collaborations not only enhance our international presence but also position us to trade energy contracts on a global scale. We are actively seeking additional partnerships to strengthen our network and broaden our reach.

Differentials: there is no innovation without differentiation.

Experienced Team: We boast a seasoned team comprised of professionals with specialized knowledge in energy, finance, blockchain, and technology. Our team possesses a unique blend of skills and experiences, enabling us to effectively tackle complex challenges and deliver innovative solutions to our clients.

Superior Technology: Our platform is built on advanced blockchain technology and smart contracts. This infrastructure allows for transparent and immutable contract execution, ensuring security and trust in transactions. Additionally, we continually seek technological innovations to enhance the efficiency, scalability, and usability of our platform, providing users with a superior experience.

Regulatory Compliance Focus: We recognize the importance of regulatory compliance to ensure the safety and legality of operations. We work closely with regulators and government bodies to ensure our activities comply with applicable laws and regulations. This approach allows us to operate in a regulated environment and offer peace of mind to our clients.

Continuous Innovation: We are committed to continuous innovation and the improvement of our services. We consistently explore ways to expand our product and service offerings, enhance platform functionality, and incorporate the latest industry trends and technologies. This positions us at the forefront of disruptive solutions, providing our clients with the best tools for success.

These unique characteristics set us apart from the competition, enabling ExtractoDAO to offer an exceptional experience to clients, instill greater market confidence, and secure a leadership position in the energy sector. We remain dedicated to driving innovation and fostering market transformation through advanced solutions, strategic collaborations, and a knowledgeable and dedicated team.

Competition: those who create the new are always ahead.

In the X market, ExtractoDAO positions itself as an innovative and disruptive solution, leveraging the advantages of blockchain technology and smart contracts to transform the global trading and commercialization of physical products. Here's a brief analysis of competitors, their strengths, and weaknesses:

Competitor A:

Strengths: Competitor A is known for its extensive market presence in X, with a large customer base and an established track record.

Weaknesses: However, they may face challenges in terms of agility and the adoption of innovative technologies, limiting their ability to meet the demands of a constantly evolving market.

Competitor B:

Strengths: Competitor B possesses advanced technical expertise in solutions, offering highly specialized products and services.

Weaknesses: However, they may encounter challenges in terms of transparency and decentralization, as they might rely on centralized structures and bureaucratic processes.

Competitor C:

Strengths: Competitor C is recognized for its extensive network of partnerships and relationships in the X industry, allowing them to reach a broad customer base.

Weaknesses: However, they may face challenges in terms of adopting emerging and innovative technologies, limiting their ability to provide cutting-edge solutions to customers.

It's important to note that while these competitors have their strengths and weaknesses, ExtractoDAO stands out by offering a unique combination of blockchain technology, decentralization, continuous innovation, and strategic partnerships with global technology companies. This approach allows us to meet the demands of a constantly changing market, providing efficient, secure, and transparent solutions for energy trading.

In this broad and constantly growing market, ExtractoDAO finds a strong position by bringing democratization and inclusion through blockchain technology, opening new opportunities for companies to access capital, efficiently trade smart contracts, and expand their businesses globally. We believe that our combination of strategic vision, industry expertise, superior technology, and market connections uniquely positions us to face challenges and seize opportunities in the energy, agriculture, timeshare, and other markets.

Financial Metrics and Financial Projections

A revenue range from \$600,000 to \$12 million is a wide interval encompassing various scenarios and three-year growth stages. This range suggests significant growth potential, but it's important to note that the actual outcome may vary based on factors such as sales strategy, market adoption, competition, and operational effectiveness.

All financial statements, reports submitted to governments and banks, and financial data of the startup will be disclosed to investors. Additionally, all registered minutes of corporate governance meetings will be presented to interested investors.

Fund Raising

The startup is seeking to raise 5 million dolares through a convertible equity or angel investment model, commencing its journey at Blockchain on janery 2025. This is a common method of fundraising for startups, allowing investors to convert their investments into shares in the future, based on pre-established conditions.

Out of the intended amount, the allocation of funds would be distributed as follows:

Developer salaries: 20% of the funds would be allocated to ensuring adequate remuneration for the developers to progress through the startup stages. Additionally, 2% would be allocated to the startup founder for various expenses, events, and global promotion of the startup, considering a comprehensive agenda that can be fulfilled, ensuring financial sustainability during the initial phase and motivating dedication to the project.

Sales and Marketing: 5% of the funds would be allocated to sales and marketing strategies, including advertising, digital marketing, event participation, and other initiatives to enhance the startup's visibility and acquire customers.

New hires: 5% would be directed towards hiring new team members, such as developers, marketing specialists, sales managers, among others. This allocation aims to expand the team and strengthen the startup's capabilities.

Revenue Generation: 70% of the capital will be invested in producing proprietary products listed for the market. ExtractoDAO is building a 100% self-sustainable project, where profits from expansion operations will enable continuous financing of marketing and all other strategies for the ongoing growth of the project and repayment of financing. The project's focus will be to launch two proprietary contracts, one for timeshare, where the CEO already has experience, and expand the production contract for bovine production in effect. Listing third-party smart contracts will also generate revenue from fees. This additional income source further strengthens ExtractoDAO's financial sustainability, ensuring the continuous development and expansion of our platform and services

The founder of ExtractoDAO

is an exceptionally talented technology entrepreneur with broad expertise spanning various fields such as blockchain, media streaming, cryptocurrency mining, civil construction, centralized and decentralized finance. He has a remarkable entrepreneurial journey, having successfully founded and sold a financial education company, achieving a valuation in the multimillion-dollar range. This achievement is evidence of his exceptional business acumen and strategic prowess.

He possesses an exceptional ability to form teams and select the best professionals in the market to develop his ideas. When he doesn't find them in Brazil, he looks abroad. ExtractoDAO collaborates with professionals from various countries, ensuring that its technology is developed according to global standards of quality and efficiency. Despite being a young startup, ExtractoDAO is validated by major technology companies such as Microsoft, which invests in the project, as well as Huawei.

Moreover, his commitment to fostering diversity and inclusion is evident in his efforts to empower underrepresented communities, particularly in supporting Black entrepreneurs in the blockchain space. Recognizing the importance of sustainable practices, he has incorporated environmental considerations into ExtractoDAO's operations, ensuring a commitment to sustainability. Through his leadership, ExtractoDAO not only thrives as a cutting-edge technology company but also stands out for its dedication to social impact and environmental responsibility.

Furthermore, he has an impressive history of successfully founding and selling companies. Particularly notable is the creation and sale of a highly successful media streaming company, demonstrating his exceptional entrepreneurial skills and strategic insight. Based on his previous achievements, he now serves as the visionary leader behind ExtractoDAO, guiding the organization toward significant milestones. Under his leadership, ExtractoDAO has achieved a significant market valuation, further solidifying his reputation as an influential and experienced technology entrepreneur.

With nearly two decades of experience, he has excelled as a professional trader in the financial market, operating on prestigious exchanges, including the London Stock Exchange and B3. His experience extends to futures trading, reflecting his comprehensive understanding of various financial instruments. Additionally, he holds the esteemed position of CEO of Ether S.A., a construction company based in LATAM (https://ether7.com/), further exemplifying his ability to navigate and thrive in diverse sectors..



"Confia no Senhor de todo o teu coração e não te estribes no teu próprio entendimento." - Provérbios 3:5